

BÓ YÌ
博 弈

yǐ yì

以 逸

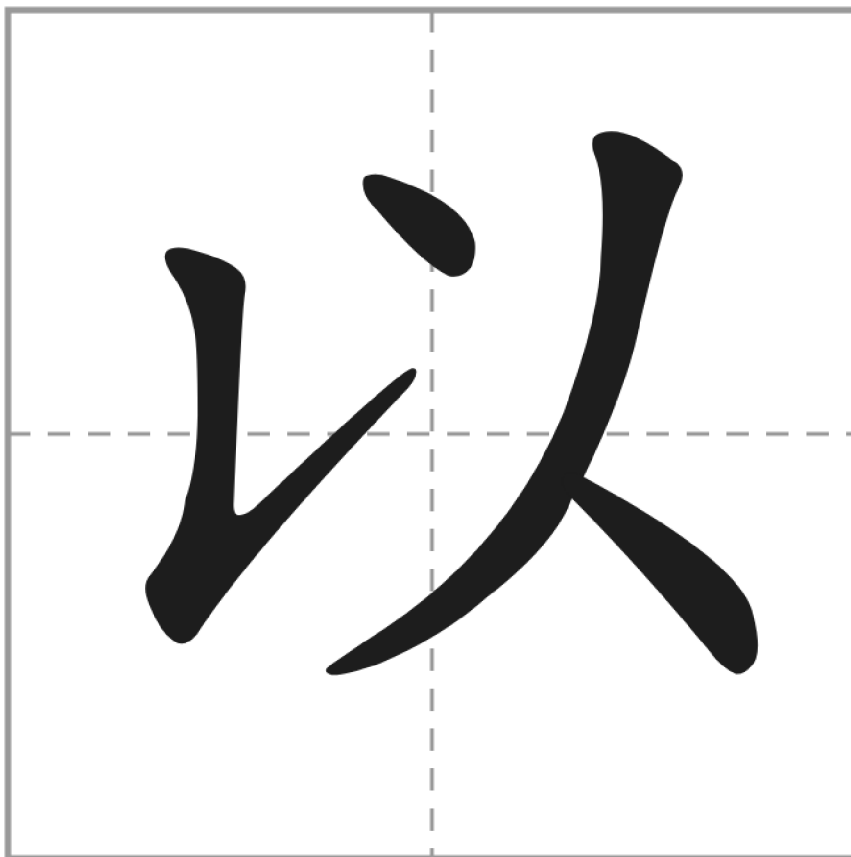
dài láo

待 劳

Wait at ease for the tired enemy.

CHARACTER CARD · 以

yǐ *with; by means of*



yǐ

with; by means of

4 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

Free to share. Please keep the BÓYÌ 博弈 credit.

Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free character card · 1

BÓYÌ 博弈 · Week 4 · 02

CHARACTER CARD · 逸

yì ease; rest



yì

ease; rest

11 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

Free to share. Please keep the BÓYÌ 博弈 credit.

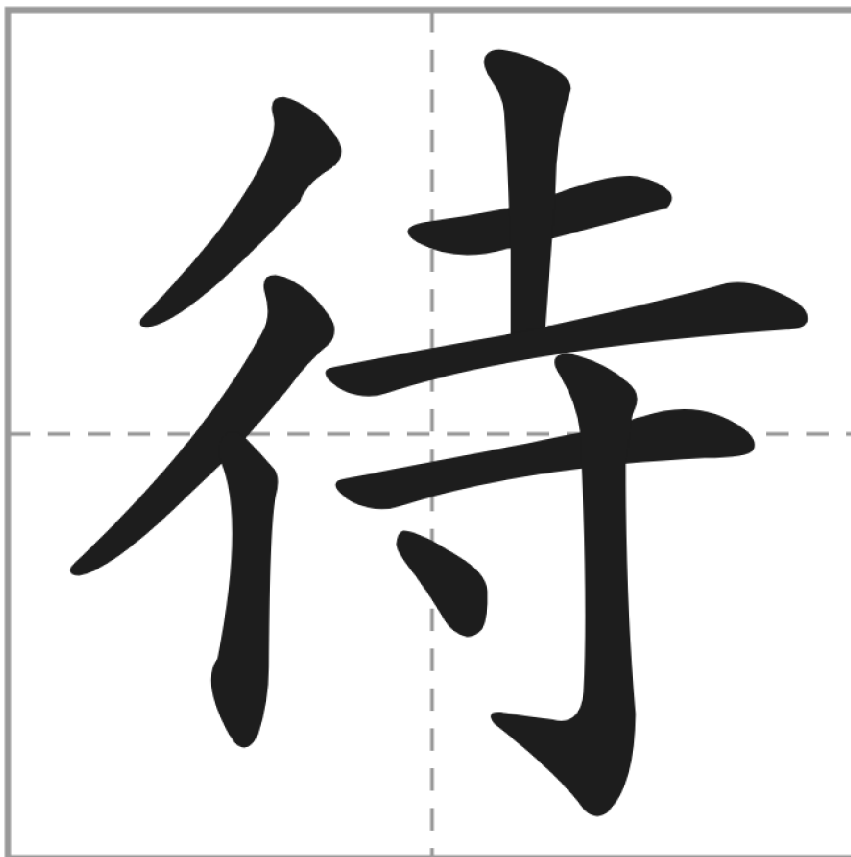
Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free character card · 2

BÓYÌ 博弈 · Week 4 · 03

CHARACTER CARD · 待

dài *to wait for*



dài

to wait for

9 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

Free to share. Please keep the BÓYÌ 博弈 credit.

Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free character card · 3

BÓYÌ 博弈 · Week 4 · 04

CHARACTER CARD · 劳

láo *toil; tired*



láo

toil; tired

7 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

Free to share. Please keep the BÓYÌ 博弈 credit.

Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free character card · 4

BÓYÌ 博弈 · Week 4 · 05

Practice · 以逸待劳 yǐ yì dài láo

Trace the first row, then write the whole phrase four times. Say it out loud each time.

yǐ	yì	dài	láo
以	逸	待	劳

以逸待劳 · Wait at ease for the tired enemy.

Free to share. Please keep the BÓYÌ 博弈 credit.

Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free practice · 1

① 字面意思 · LITERAL MEANING

第 4 计 · 以逸待劳

Wait at ease for the tired enemy

《三十六计》原文

困敵之勢，不以戰；損剛益柔。

Corner them by the situation, not by a battle. Wear down the hard; build up the soft.

古代那一行 · THEN

攢

李牧天天给士兵吃肉、练兵、养斥候

Li Mu fed, drilled and scouted — for years



守

骑兵来了就关城门，一年又一年，什么也没丢

Raiders came: the gate closed. Nothing lost



合

对方头领带全军来了，他张开两翼一合

Their chief came tired — Li Mu closed the wings

② 背后道理 + ③ 今天怎么用

重点不在等，在底子

The point is the foundation, not the wait.

换表

他的表，不是你的表

His clock, not yours.

今天怎么用 · NOW

客户

大客户说降 15%，不降下周就走

Cut 15% or I leave next week

你

不降，也不吵；把自己的数字做干净

You don't cut, and you don't fight

他

三个月后货迟了，回头来找你

Three months later his supplier is late

中国人的解法

他再撑三个月，你撑得住吗？

If he holds three more months, can you?

结论 · THE TAKEAWAY

等，有干净的也有懒的

Two ways to wait. One clean, one lazy.

同样是等

The same waiting

干净的等

底子 · 数字

有东西撑着，才等得起

You built something. Then you wait.

↓ VS ↓

懒的等

拖 · 借口

第三个月就撑不住

Holds until month three.

先攒底子
再让他累

先攒底子，再让他累。

Build first. Then let them tire.

BÓYÌ 博弈

Build first.
Then let them tire.

YouTube · @yoko-boyi

yoko-naora.github.io/boyi-site/4/

Week 4 Journal