

BÓ YÌ
博 弈

zǒu

wéi

走 为

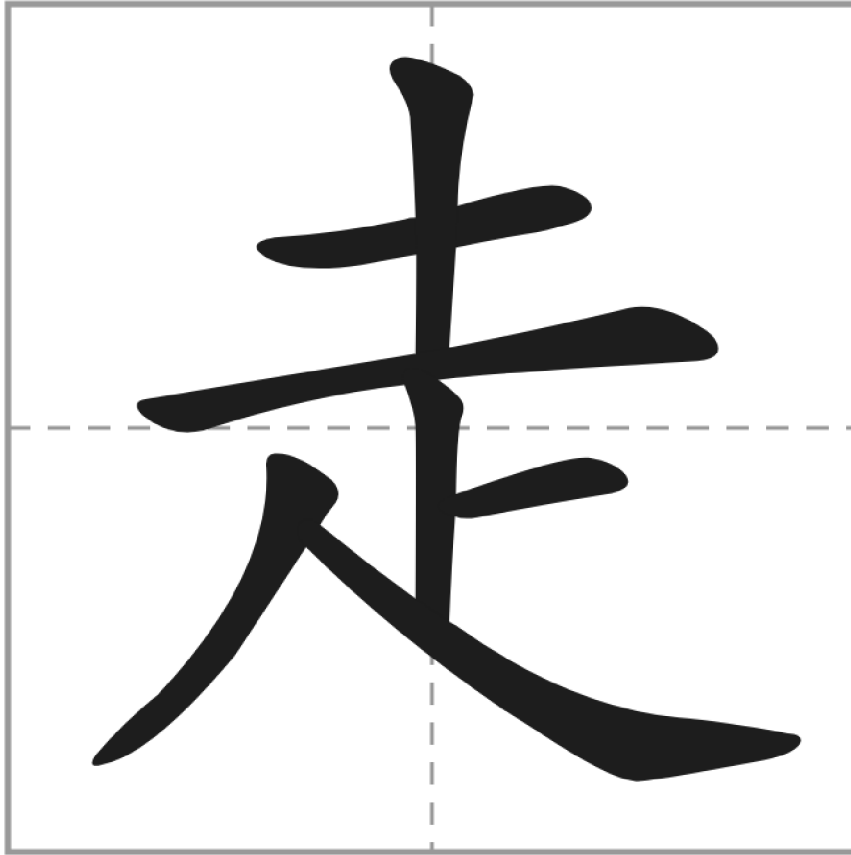
shàng

上

To leave is best.

CHARACTER CARD · 走

zǒu *leave*



zǒu

leave

7 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

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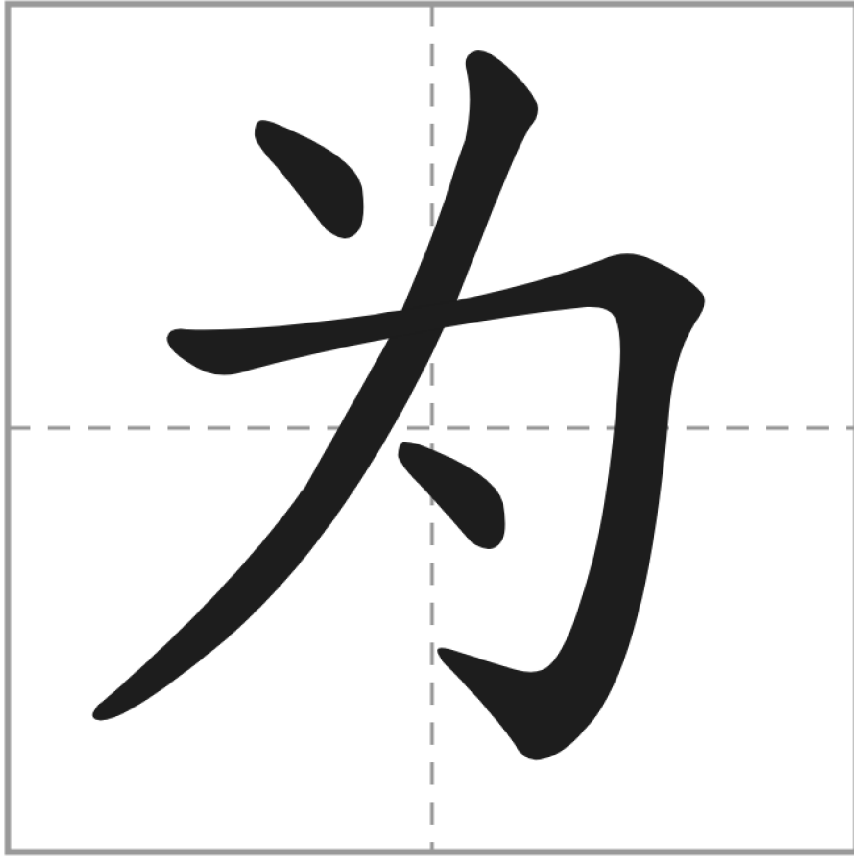
Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free character card · 1

BÓYÌ 博弈 · Week 36 · 02

CHARACTER CARD · 为

wéi *is*



wéi

is

4 strokes

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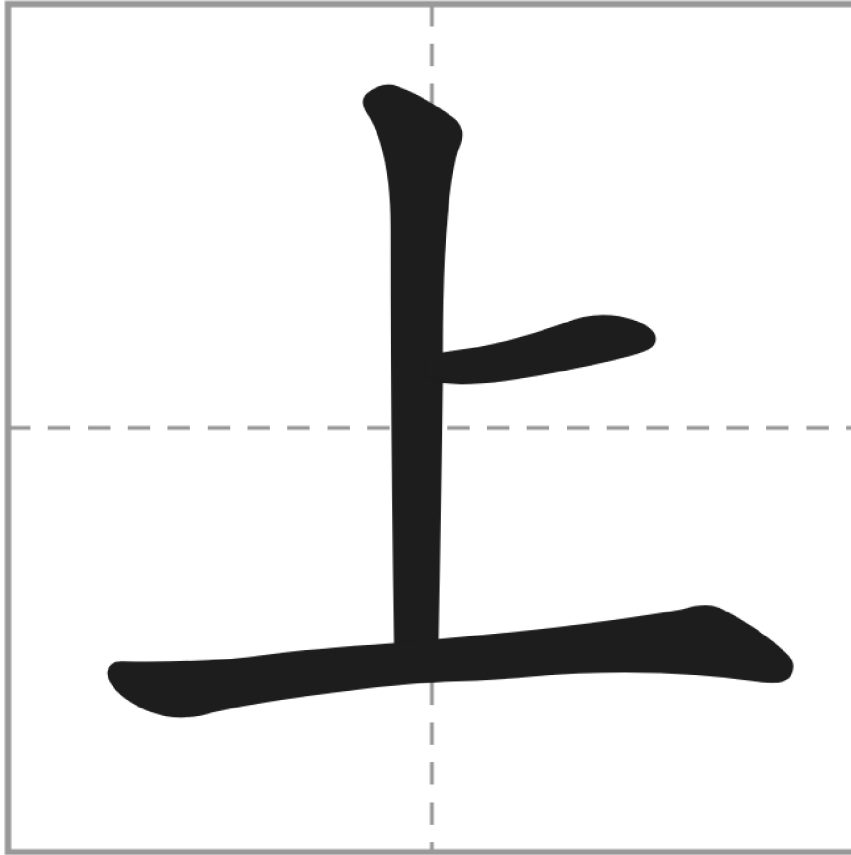
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BÓYÌ 博弈 · Free character card · 2

BÓYÌ 博弈 · Week 36 · 03

CHARACTER CARD · 上

shàng *best*



shàng

best

3 strokes

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BÓYÌ 博弈 · Free character card · 3

BÓYÌ 博弈 · Week 36 · 04

Practice · 走为上 zǒu wéi shàng

Trace the first row, then write the whole phrase four times. Say it out loud each time.

zǒu	wéi	shàng
走	为	上

走为上 · To leave is best.

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BÓYÌ 博弈 · Free practice · 1

① 字面意思 · LITERAL MEANING

第 36 计 · 走为上

To leave is best.

《三十六计》原文

全师避敌。左次无咎，未失常也。

Withdraw the whole army from the enemy. To retreat to the left is no fault, for it breaks no rule.

古代那一行 · THEN

压力

一场宴会，一只手按着剑，一个被打了三次的暗号

A banquet, a hand on a sword, a signal given three times.



掩护

卫士闯入，亲戚护着，一时间满屋混乱

A bodyguard bursts in, a relative shields, and for a moment the room is confused.



退场

他去上厕所，谋士留下献礼谢罪

He leaves for the toilet. An adviser stays behind with gifts and an apology.

② 背后道理 + ③ 今天怎么用

好的退场，有三个部分

A good exit has three parts.

对象

走不等于输，你保住军队、名声和下一步的选择

Leaving is not losing. You keep your army, your name, and your next move.

今天怎么用 · NOW

出口

她不是一个人来的

She did not come alone.

真话

签任何东西之前，我得先给律师打个电话

I need to call my lawyer before I sign anything.

书面

我们今晚不签

We will not sign tonight.

中国人的解法

先把出口想好

Plan the exit first.

结论 · THE TAKEAWAY

两条底线，不走样

Two limits keep this stratagem honest.

只说真话，走得体面

Say only what is true. Leave warmly.

真话 · TRUE

离开，从来不是谎言

真话／说得短

Leaving is never a lie. Say the true reason, even if it is short.

↓ VS ↓

体面 · WARM

不要消失，带人走，留人说话；走得
体面，道谢，把答复写成书面

带人走／留人说话／道谢／书面答复

Do not vanish. Take someone with you, and leave someone behind to speak for you. Leave warmly. Say thank you. Put your answer in writing.

先想出口

进门之前，先想好怎么走出来。

Before you walk in, plan how you walk out.

BÓYÌ 博弈

Before you walk in,
plan how you walk out.

YouTube · @yoko-boyi

boyi.snsaladdin.com/36/

Week 36 Journal