

BÓ YÌ
博 弈

zhǐ

sāng

指 桑

mà

huái

骂 槐

Point at the mulberry, scold the
locust tree.

CHARACTER CARD · 指

zhǐ *to point*



zhǐ
to point

9 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

Free to share. Please keep the BÓYÌ 博弈 credit.

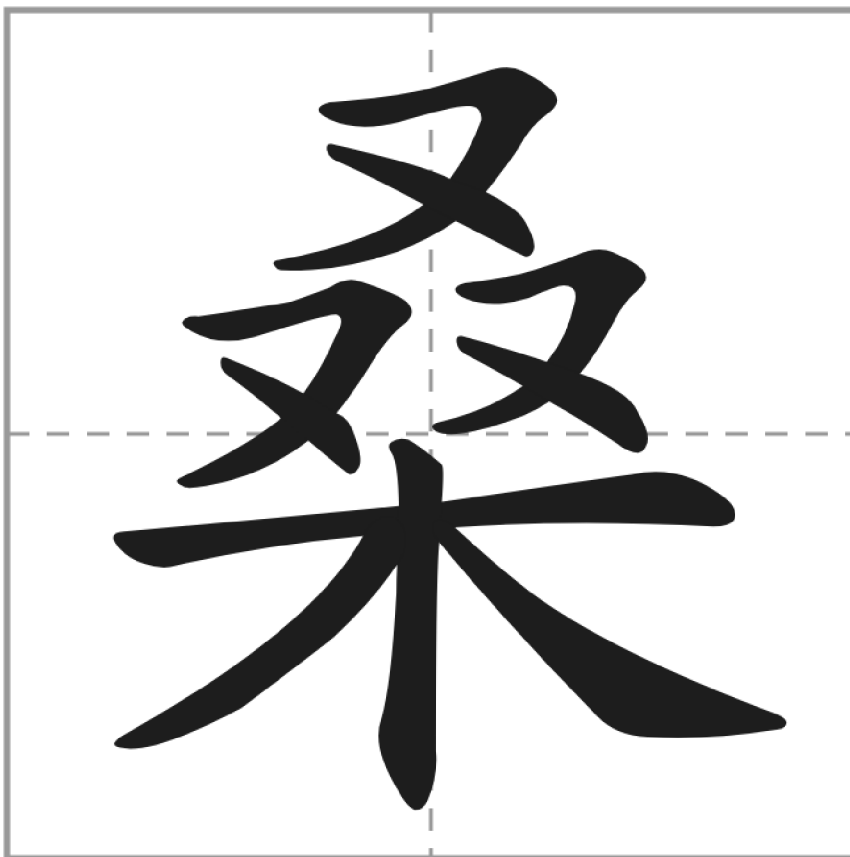
Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free character card · 1

BÓYÌ 博弈 · Week 26 · 02

CHARACTER CARD · 桑

sāng *mulberry*



sāng
mulberry

10 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

Free to share. Please keep the BÓYÌ 博弈 credit.

Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free character card · 2

BÓYÌ 博弈 · Week 26 · 03

CHARACTER CARD · 骂

mà to scold



mà
to scold

9 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

Free to share. Please keep the BÓYÌ 博弈 credit.

Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free character card · 3

BÓYÌ 博弈 · Week 26 · 04

CHARACTER CARD · 槐

huái locust tree

槐

huái
locust tree

13 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

Free to share. Please keep the BÓYÌ 博弈 credit.

Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free character card · 4

BÓYÌ 博弈 · Week 26 · 05

Practice · 指桑骂槐 zhǐ sāng mà huái

Trace the first row, then write the whole phrase four times. Say it out loud each time.

zhǐ	sāng	mà	huái
指	桑	骂	槐

指桑骂槐 · Point at the mulberry, scold the locust tree.

Free to share. Please keep the BÓYÌ 博弈 credit.

Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free practice · 1

① 字面意思 · LITERAL MEANING

第 26 计 · 指桑骂槐

Point at the mulberry, scold the locust tree.

《三十六计》原文

大凌小者，警以诱之。刚中而应，行险而顺。

The stronger side uses a warning to steer the weaker. Firmness draws a response; risk can bring obedience.

古代那一行 · THEN

禁令

禁令早已挂在门口

The ban is already posted at the gate.



不放过

有靠山的人也照罚

Even a well-connected man is not spared.



守规矩

旁边的人都守起了规矩

Everyone watching falls in line.

② 背后道理 + ③ 今天怎么用

罚一个人，警告的是旁人

One person is punished; the people watching are warned.

对象
罚的是一个，警的是一群

One is punished; the rest are warned.

今天怎么用 · NOW

问规矩
先问是哪条规矩

Ask which rule applies to you.


问行为
再问你具体做了什么

Ask what you specifically did.


问复核
问清怎么回应、怎么复核

Ask how you can respond or request a review.

中国人的解法
先问哪条规矩，再认有错

Ask which rule applies before you accept any fault.

结论 · THE TAKEAWAY

别人受罚，两种反应

Two ways to react when someone else is punished.

看规矩，还是跟恐惧

Read the rule, or follow the fear?

看规矩 · READ THE RULE

哪条规矩，什么行为

哪条规矩／什么行为／如何复核

Ask which rule applies, what you did, and how to request a review.

↓ VS ↓

跟恐惧 · FOLLOW THE FEAR

自认有错，保持沉默

自认有错／不问理由／保持沉默

Assume you are guilty, never ask why, and stay silent.

先问规矩再认错

别人的处罚，不是你的判决。

Someone else's penalty is not your verdict.

BÓYÌ 博弈

Someone else's penalty
is not your verdict.

YouTube · @yoko-boyi

boyi.snsaladdin.com/26/

Week 26 Journal