

BÓ YÌ
博 弈

guān mén

关 门

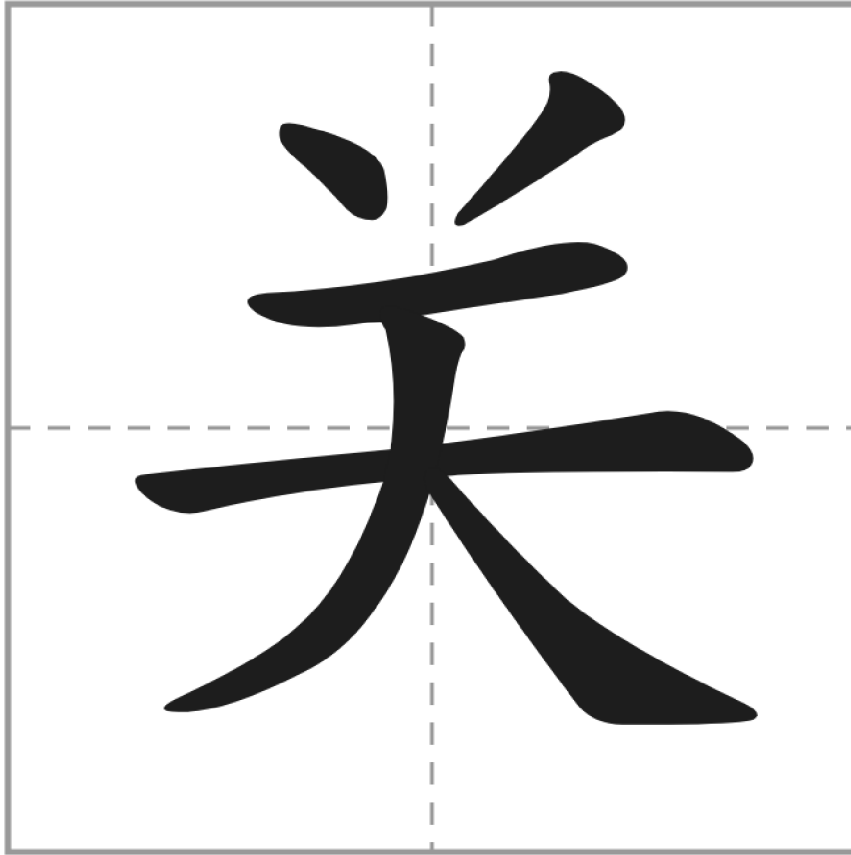
zhuō zéi

捉 贼

Shut the door and catch the thief.

CHARACTER CARD · 关

guān to close



guān

to close

6 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

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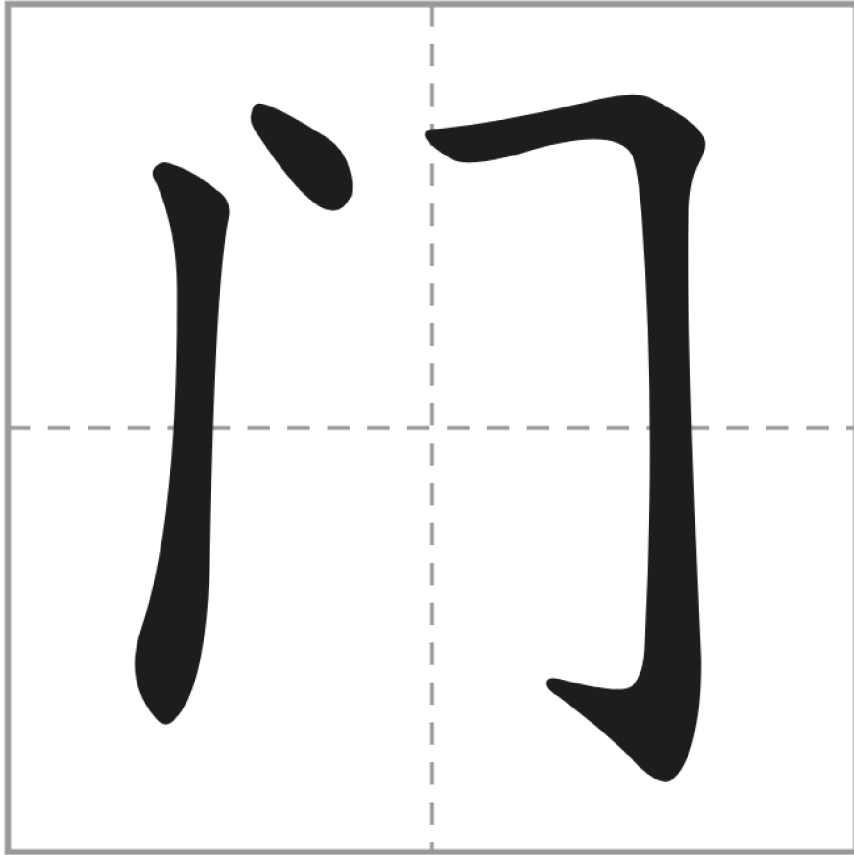
Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free character card · 1

BÓYÌ 博弈 · Week 22 · 02

CHARACTER CARD · 门

mén *door*



mén

door

3 strokes

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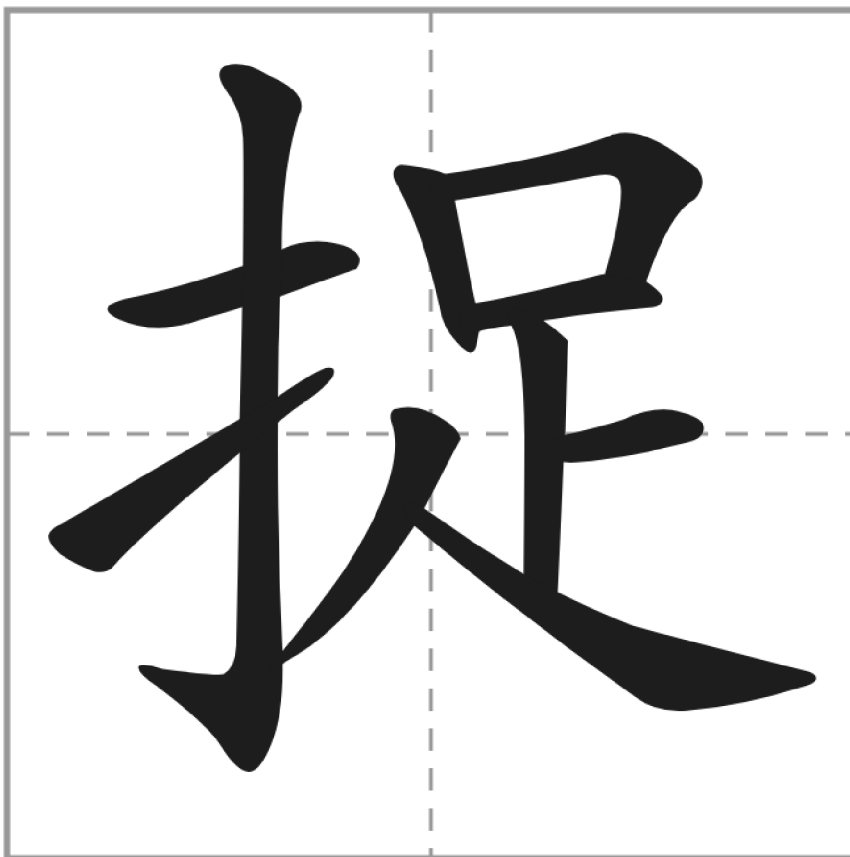
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BÓYÌ 博弈 · Week 22 · 03

CHARACTER CARD · 捉

zhuō to catch



zhuō

to catch

10 strokes

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BÓYÌ 博弈 · Week 22 · 04

CHARACTER CARD · 贼

zéi *thief*

贼

zéi

thief

10 strokes

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BÓYÌ 博弈 · Week 22 · 05

Practice · 关门捉贼 guān mén zhuō zéi

Trace the first row, then write the whole phrase four times. Say it out loud each time.

guān	mén	zhuō	zéi
关	门	捉	贼

关门捉贼 · Shut the door and catch the thief.

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BÓYÌ 博弈 · Free practice · 1

① 字面意思 · LITERAL MEANING

第 22 计 · 关门捉贼

Shut the door and catch the thief

《三十六计》原文

小敌困之。剥，不利有攸往。

Trap the small enemy. The old image: things are being stripped away; do not walk further.

古代那一行 · THEN

困

把小的敌人困住

Trap the small enemy.



剥

东西一层层被剥掉

Things are being stripped away.



止

别再往前走

Do not walk further.

② 背后道理 + ③ 今天怎么用

先看门，再进去

Check the door before you step in.

地方

先选地方，再让他走进来

Choose the ground first, then let him come to it.

今天怎么用 · NOW

定界

先定日子、预算、答复

Set a date, a budget, and a final answer.

读出口

先读怎么退出，再读怎么加入

Read the way out before the way in.

写下来

让对方把退出口写下来

Ask the other side to put the exit in writing.

中国人的解法

先数出口，再数赚头

Count the exits before you count the profit.

结论 · THE TAKEAWAY

一个好机会，两种进法

Two ways to walk into a good deal.

先看出口，还是先进去

Check the exit first, or walk straight in.

先看门 · CHECK FIRST

谁管出口，停下会怎样

谁管出口／里面还有谁／停下会怎样

Who holds the exit, who else is inside, and what happens if you stop.

↓ VS ↓

先进去 · WALK IN

钱是真的，门悄悄关

钱是真的／人人都像朋友／门悄悄关

The money is real, everyone acts like your friend, and the door shuts quietly.

先数出口
再数赚头

先数出口，再数赚头。

Count the exits before you count the profit.

BÓYÌ 博弈

Count the exits
before you count the profit.

YouTube · @yoko-boyi

boyi.snsaladdin.com/22/

Week 22 Journal