

BÓ YÌ
博 弈

qín

zéi

擒 賊

qín

wáng

擒 王

Catch the bandits, catch their
chief.

CHARACTER CARD · 擒

qín *to catch*

擒

qín
to catch

15 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

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Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free character card · 1

BÓYÌ 博弈 · Week 18 · 02

CHARACTER CARD · 贼

zéi a bandit

贼

zéi
a bandit

10 strokes

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BÓYÌ 博弈 · Free character card · 2

BÓYÌ 博弈 · Week 18 · 03

CHARACTER CARD · 擒

qín *to catch*

擒

qín
to catch

15 strokes

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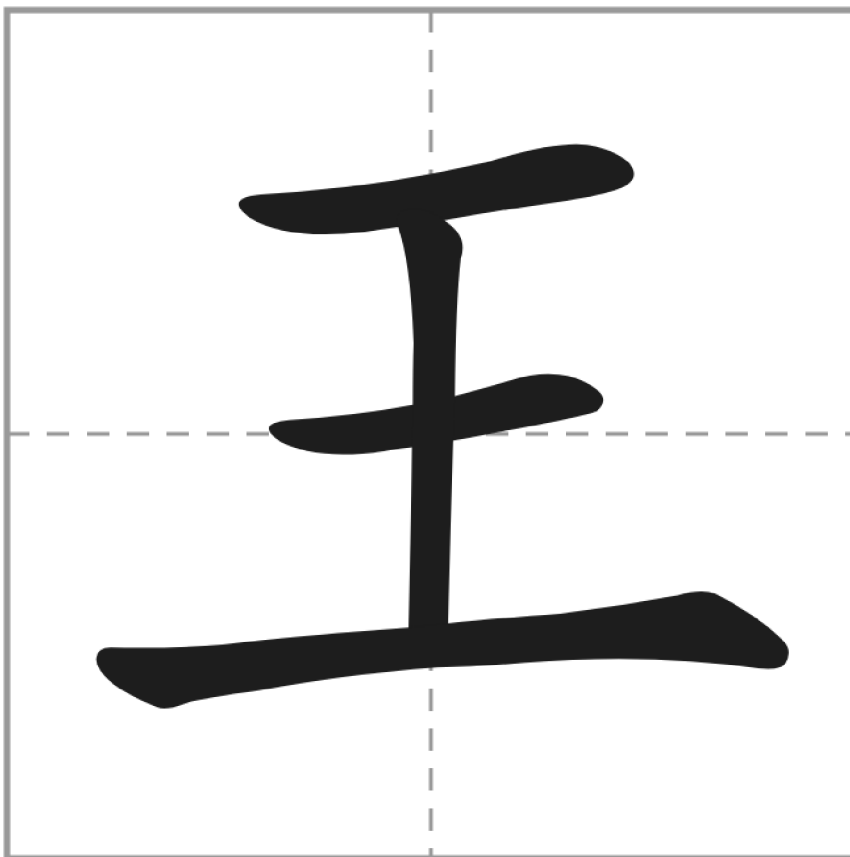
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BÓYÌ 博弈 · Free character card · 3

BÓYÌ 博弈 · Week 18 · 04

CHARACTER CARD · 王

wáng a king



wáng

a king

4 strokes

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BÓYÌ 博弈 · Week 18 · 05

Practice · 擒贼擒王 qín zéi qín wáng

Trace the first row, then write the whole phrase four times. Say it out loud each time.

qín	zéi	qín	wáng
擒	贼	擒	王

擒贼擒王 · Catch the bandits, catch their chief.

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BÓYÌ 博弈 · Free practice · 1

① 字面意思 · LITERAL MEANING

第 18 计 · 擒贼擒王

Catch the bandits, catch their chief

《三十六计》原文

摧其坚，夺其魁，以解其体。龙战于野，其道穷也。

Break the hardest point. Take their leader. Then the whole body comes apart. A dragon fighting in the open field has run out of road.

古代那一行 · THEN

旗

号令从这里出

This is where the orders come from.



擒

直取那一点

Take their leader.



解

其余不再跟随

The rest stop following.

② 背后道理 + ③ 今天怎么用

看大家先看谁

The chief is not the loudest one.

界线

头儿不是最凶的那个

The chief is not the loudest one.

今天怎么用 · NOW

看谁

找到开口前先看的人

You find the man they look at before they speak.



真问题

问哪一步真会卡住

Which step will actually break for your team?



改一步

把那一步改了

You fix that one step.

中国人的解法

找到大家都看的那一个，然后让整间屋子跟着他走

Then let the room follow him.

结论 · THE TAKEAWAY

看大家先看谁

The chief is not the loudest one.

先找大家都看的那一个

Find the one they all look at.

真打点 · REAL

看谁、问一句、改一步

先看谁／一次谈话／一处修好

Find the one they look at, ask one real question, fix one step.

↓ VS ↓

打全场 · FAKE

十一遍解释，下周同一堵墙

十一个人／十一遍解释／下周还回来

Eleven explanations, eleven fixes, and the same wall next week.

找到关键
让人跟随

找到大家都看的那一个，然后让整间屋子跟着他走。

Then let the room follow him.

BÓYÌ 博弈

Find the one
they all look at

YouTube · @yoko-boyi

boyi.snsaladdin.com/18/

Week 18 Journal