

BÓ YÌ
博 弈

pāo zhuān

抛 砖

yǐn yù

引 玉

Throw a brick, get back jade.

CHARACTER CARD · 抛

pāo *to throw*

抛

pāo
to throw

7 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

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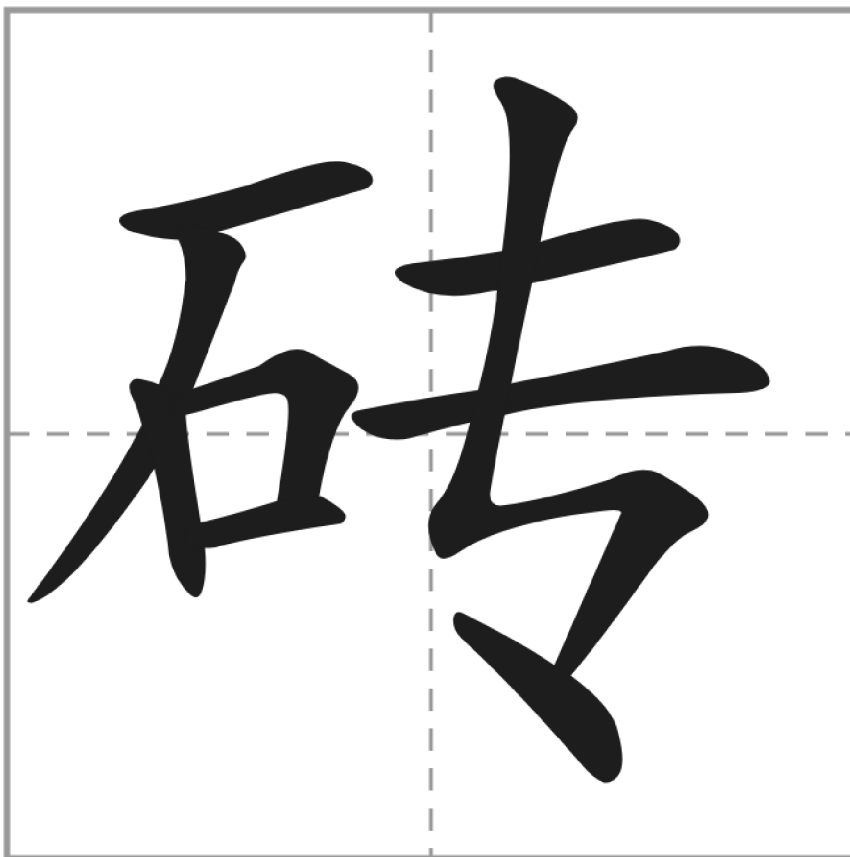
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BÓYÌ 博弈 · Free character card · 1

BÓYÌ 博弈 · Week 17 · 02

CHARACTER CARD · 砖

zhuān a brick



zhuān

a brick

9 strokes

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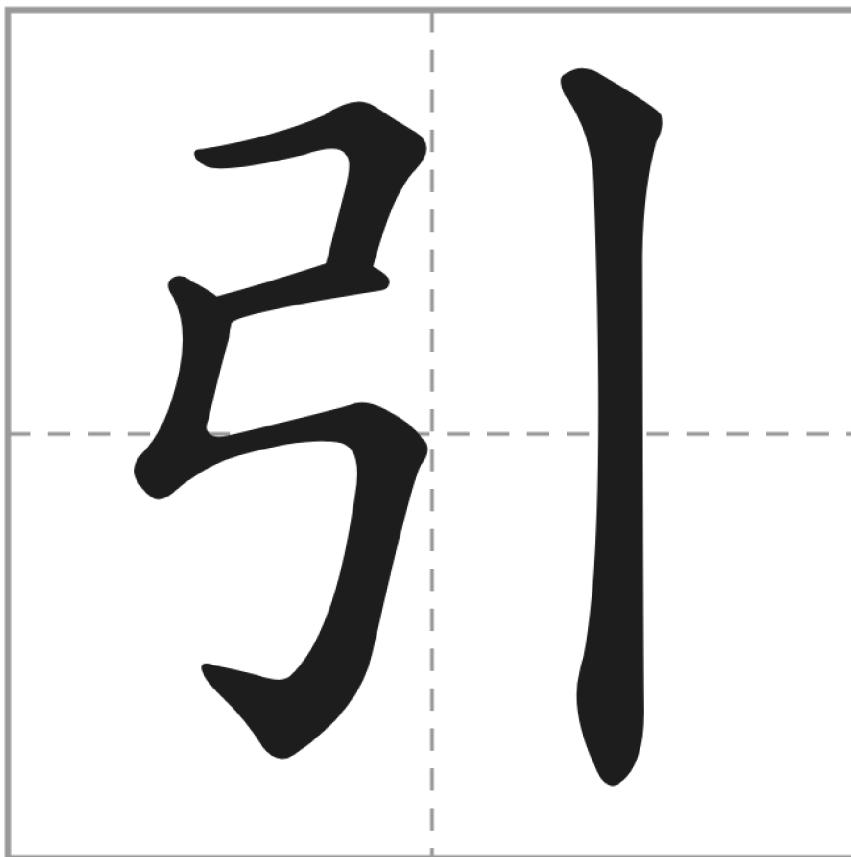
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BÓYÌ 博弈 · Free character card · 2

BÓYÌ 博弈 · Week 17 · 03

CHARACTER CARD · 引

yǐn to draw out



yǐn
to draw out

4 strokes

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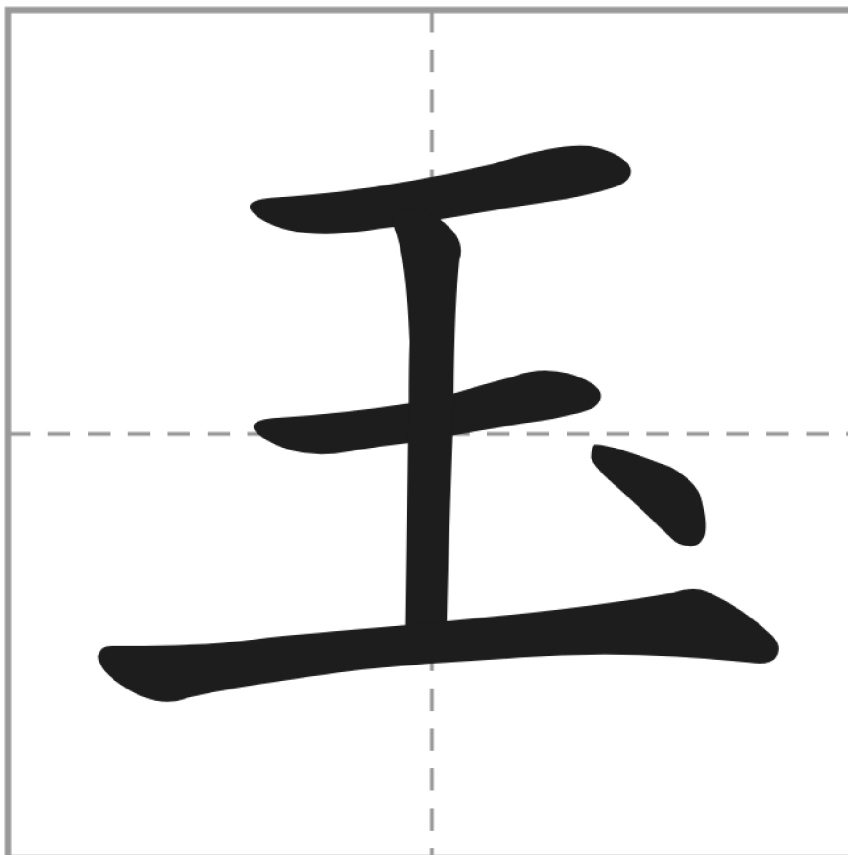
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BÓYÌ 博弈 · Week 17 · 04

CHARACTER CARD · 玉

yù *jade*



yù
jade

5 strokes

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BÓYÌ 博弈 · Week 17 · 05

Practice · 抛砖引玉 pāo zhuān yǐn yù

Trace the first row, then write the whole phrase four times. Say it out loud each time.

pāo	zhuān	yǐn	yù
抛	砖	引	玉

抛砖引玉 · Throw a brick, get back jade.

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BÓYÌ 博弈 · Free practice · 1

① 字面意思 · LITERAL MEANING

第 17 计 · 抛砖引玉

Throw a brick, get back jade

《三十六计》原文

类以诱之，击蒙也。

Lead him with the same kind of thing. Strike while he is still confused.

古代那一行 · THEN

类

同类的东西才能引他

lead him with the same kind of thing



诱

把他引出来

to draw out



蒙

趁他还糊涂

while he is still confused

② 背后道理 + ③ 今天怎么用

真砖，还是假砖

Two ways to throw a brick.

界线

话大，里面空

Big promises, no substance.

今天怎么用 · NOW

抛真的

抛一个真的、小的

Throw something true.

让他改

让别人把它做好

Let them make it better.

别看错

那不是白捡，那是门

It was not free. It was the door.

中国人的解法

砖是真的，玉自己走出来

The brick is real. The jade walks out on its own.

结论 · THE TAKEAWAY

真砖，还是假砖

Two ways to throw a brick.

真的那种，他自己走出来

He walks out on his own.

真砖 · REAL

小、同类、诚心给出去

小／同类／诚心给出去／他自己走出来

Real: small, same kind, given in good faith. He walks out.

↓ VS ↓

假砖 · FAKE

话大，里面空

话大／里面空／他停下／事也停

Fake: big promises, no substance. He stops.

砖是真的
玉自己走出来

砖是真的；玉自己走出来。

The brick is real. The jade walks out on its own.

BÓYÌ 博弈

Throw a brick,
get back jade

YouTube · @yoko-boyi

boyi.snsaladdin.com/17/

Week 17 Journal