

BÓ YÌ
博 弈

shùn

shǒu

顺 手

qiān

yáng

牵 羊

Take the sheep in passing.

CHARACTER CARD · 顺

shùn *in order; smooth*



shùn

in order; smooth

9 strokes

BÓYÌ 博弈 · Think Like a Chinese Strategist

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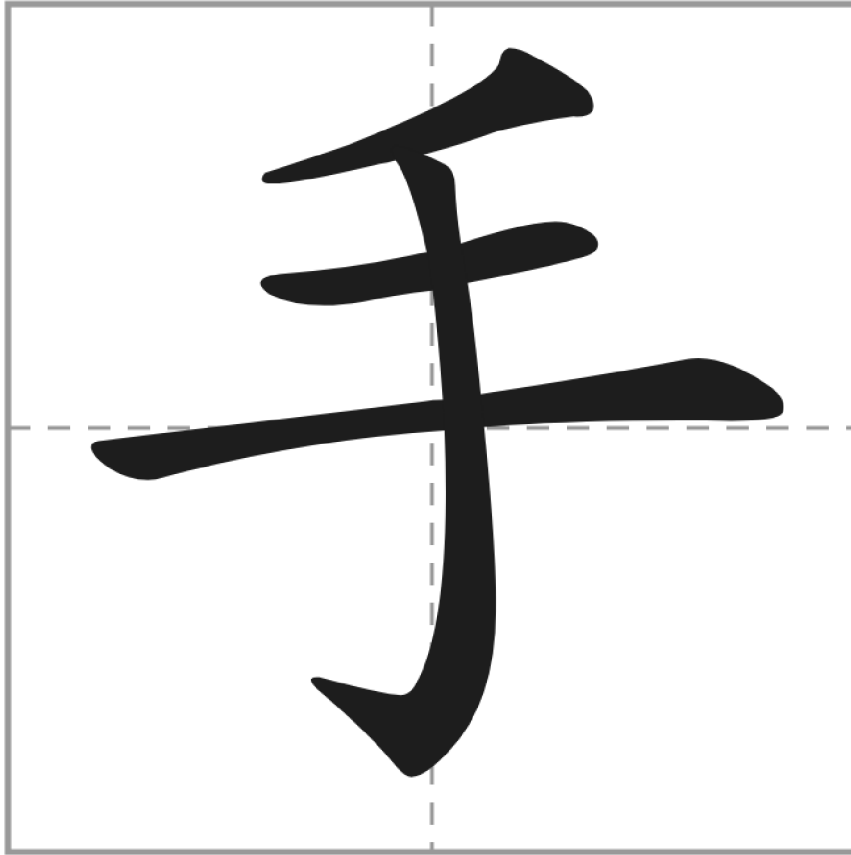
Stroke data: Make Me a Hanzi (github.com/skishore/makemeahanzi), derived from Arphic Technology fonts under the Arphic Public License, via Hanzi Writer data.

BÓYÌ 博弈 · Free character card · 1

BÓYÌ 博弈 · Week 12 · 02

CHARACTER CARD · 手

shǒu *hand*



shǒu

hand

4 strokes

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BÓYÌ 博弈 · Free character card · 2

BÓYÌ 博弈 · Week 12 · 03

CHARACTER CARD · 牵

qiān *to lead along*



qiān
to lead along

9 strokes

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BÓYÌ 博弈 · Free character card · 3

BÓYÌ 博弈 · Week 12 · 04

CHARACTER CARD · 羊

yáng *sheep*



yáng
sheep

6 strokes

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BÓYÌ 博弈 · Free character card · 4

BÓYÌ 博弈 · Week 12 · 05

Practice · 顺手牵羊 shùn shǒu qiān yáng

Trace the first row, then write the whole phrase four times. Say it out loud each time.

shùn	shǒu	qiān	yáng
顺	手	牵	羊

顺手牵羊 · Take the sheep in passing.

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BÓYÌ 博弈 · Free practice · 1

① 字面意思 · LITERAL MEANING

第 12 计 · 顺手牵羊

Take the sheep in passing

《三十六计》原文

微隙在所必乘，微利在所必得。少阴，少阳。

The gap is small. Take it anyway. The profit is small. Take that too.

古代那一行 · THEN

小缝

路上的一小道缝：小也要抓

the gap is small



小利

小钱也是钱

the profit is small



顺路

必须在你自己的路上

it has to be on your way

② 背后道理 + ③ 今天怎么用

在路上，还是绕过去

On the way, or off it.

界线

秦军的靶子一直是郑国，滑只是路过

Qin never changed its target.

今天怎么用 · NOW

问地

这单在谁的地盘里？

Ask first: whose area is this order in?



问账

账单什么时候来？

The bill comes later



问名

最后落款写谁的名字？

with your name on it

中国人的解法

先问一句：这是谁的地盘？

Ask first: whose area is this order in?

结论 · THE TAKEAWAY

白捡，还是新债

A bonus, or a new debt.

一种是顺路，一种是绕路

On the way, or off it.

在路上

事照办，顺手拿

目标不变／顺手拿／算是白捡

On the way: the errand stays. Take what the road gives.

↓ VS ↓

绕过去

路线改了，账也变了

专门去拿／多跑一趟／算是新债

Off the way: the errand changes. You go and get it.

顺手拿
先问是谁的

顺手拿之前，先问这是谁的。

Take what is on your way. Check whose it is.

BÓYÌ 博弈

Take what is
on your way.

YouTube · @yoko-boyi

yoko-naora.github.io/boyi-site/12/

Week 12 Journal